



**ALARIS**

SIMPLIFIED AIRCRAFT SOLUTIONS<sup>SM</sup>

# ALARIS

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Alaris is an accredited aircraft parts supplier and asset manager headquartered in South Florida. It has a strong global footprint with warehouses and sales offices in Miami, Orlando, Antwerp, Dubai, New Delhi, and Kuala Lumpur.

The company purchases end-of-life aircraft from aircraft lessors and airlines and harvests them for parts. The parts are then refurbished and recertified at FAA-approved repair stations and sold back to more than 300 airlines and aircraft maintenance organizations. Alaris serves an extensive network of national flag carriers, low-cost operators, cargo carriers, charter operators, and major MROs around the world.

Alaris has been honored as a Top Work Place 2020 and named to Inc. Magazine's 2020 Inc. 5000 List of America's Fastest-Growing Private Companies. Growing at 30% plus CAGR. Alaris is one of the fastest-growing asset managers and solutions providers in the USM market. Key customers include United, Delta, JetBlue, Frontier, American Airlines, LATAM, Swiss Airlines, Brussels Airlines, Lufthansa, and 300+ more airlines.

Nimble. Flexible. Reliable.<sup>SM</sup>





The background of the entire graphic is a blue-tinted photograph of an aircraft's engine and landing gear. The engine is on the right, showing its large fan and compressor sections. The landing gear is on the left, with two wheels visible. The aircraft's wing and fuselage are also partially visible on the left side.

13

Years  
Established

300+

Airline  
Clients

6

Locations  
Worldwide

45+

Aircraft  
Teardowns

150K

Sq. Ft.  
in Warehouses



# LOCAL EVERYWHERE.<sup>SM</sup>

## LOCATIONS

### POMPANO BEACH

1721 Blount Road Suite 1  
Pompano Beach, Florida 33069 USA

### SANFORD

2955 S Mellonville Ave  
Sanford, Florida 32773 USA

### ANTWERP

Geodis FF Belgium NV Industrielaan  
46 2900 Schoten, Antwerp, Belgium

### NEW DELHI

1404 Gopal Heights, Netaji Subash  
Place, Wazirpur Distt Centre, Pitam Pura  
New Delhi 110 034 India

### DUBAI

Showroom #5385WH02  
Near Wafa Food Court  
P.O. Box 17610 Dubai UAE

### KUALA LUMPUR

Unit 121 Kelana Center Point  
SS 7/19, 47301 Petaling Jaya Selangor  
Kuala Lumpur Malaysia

ANTWERP

SANFORD

POMPANO BEACH

DUBAI

NEW DELHI

KUALA LUMPUR





# THE ALARIS ADVANTAGE<sup>SM</sup>

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## SERVING OVER 320 AIRLINES

We deliver the highest quality parts at the most competitive prices within the promised delivery times.

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## 24/7 AOG

We are fully equipped to offer AOG and emergency support around the clock

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## ZERO DOWNTIME<sup>SM</sup>

We promise procurement and delivery with precision within the shortest possible time

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## LOCAL EVERYWHERE<sup>SM</sup>

Our global distribution network provides efficient and effective coverage across all continents

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## DYNAMIC MULTILINGUAL TEAM

Our expert sales and logistics team is dedicated to offering the best aftermarket solutions in the industry

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24/7 OAG



ZERO DOWNTIME<sup>SM</sup>



END-USER FOCUSED



DYNAMIC  
MULTILINGUAL  
SALES FORCE



GLOBAL  
DISTRIBUTION  
NETWORK



LOCAL  
EVERYWHERE<sup>SM</sup>



# PRODUCT LINES

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COMPOSITES



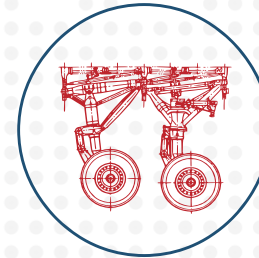
APUs



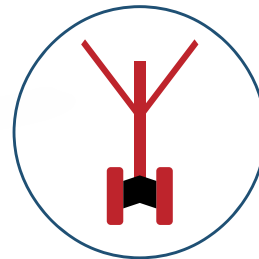
AVIONICS



ENGINE & QEC



LANDING GEAR



WHEELS & BRAKES

# SERVICES

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ENGINE & APU LEASE  
PROGRAMS



EXCHANGE PROGRAMS



FLIGHT SURFACES &  
NACELLES PROGRAMS



PBH/POOL PROGRAMS



ASSET MANAGEMENT



REPAIR MANAGEMENT



# DISTRIBUTION CENTERS

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**90,000 SQFT**

ORLANDO

**25,000 SQFT**

MIAMI

**16,000 SQFT**

ANTWERP

**5,000 SQFT**

DUBAI

## SALES OFFICES

MIAMI  
SANFORD  
ANTWERP

DUBAI  
NEW DELHI  
KUALA LUMPUR



# KEY SUCCESS FACTORS



Successful acquisitions of the right commercial aircraft and a strong momentum on parting-out current generation Airbus and Boeing aircrafts



Strong technical understanding of the aircraft market enables selection of right aircrafts with the most attractive parts and valuation at the right price





Highly-trained asset managers responsible for maximizing sales while minimizing repair costs within their product lines



Well trained multilingual sales team keen to develop solid airline relationships by consistently delivering highest quality parts at the most competitive price within the promised delivery times

# ALARIS GROWTH STRATEGY

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AIRCRAFT  
SELECTION AND  
DISASSEMBLY

The image shows two technicians in dark uniforms standing next to a large aircraft on a tarmac. The aircraft's nose is open, revealing internal components. The entire scene is overlaid with a semi-transparent red filter. A white airplane silhouette icon is positioned at the bottom left corner of the panel.



ASSET  
AND  
REPAIR  
MANAGEMENT

The image depicts a technician wearing safety glasses and a headset, working on a laptop. In the background, a large aircraft engine is visible. The scene is overlaid with a semi-transparent blue filter. A white airplane silhouette icon is positioned at the bottom left corner of the panel.



GLOBAL  
DISTRIBUTION  
NETWORK

The image shows a stylized globe with a network of white lines connecting various points, representing a global distribution network. A white airplane silhouette is shown flying across the globe. The entire scene is overlaid with a semi-transparent red filter. The Alaris logo is located at the bottom right corner of the panel.

  
ALARIS



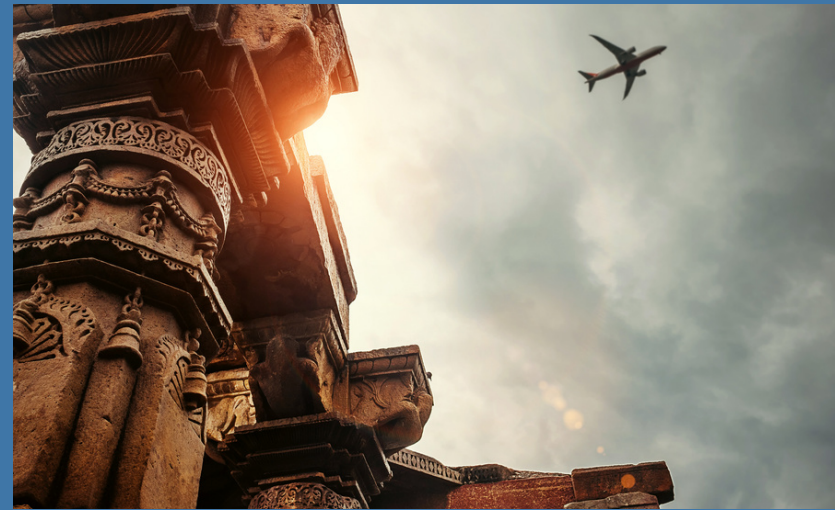
# 13 YEARS OF GROWTH

From its humble beginnings, **Alaris Aerospace Systems** has grown into a leading aircraft parts distributor and asset manager with a global footprint serving over 300+ airlines



**2009**

Alaris Aerospace Systems opened first location in Pompano Beach, Florida



**2014**

BPO opened in New Delhi, India, offering 24/7 support





**2015**

Established distribution center in Dubai, UAE, to support customers in Eastern hemisphere



**2018**

Opened European distribution center in Antwerp, Belgium



**2019**

Expanded warehouse space in Sanford, Florida, bringing the total capacity to 150,000 sq ft



# 2022

By the end of Q1 2022, Alaris has completed 45+ teardowns and 7 engine transactions  
The focus in 2022 will be to continue to expand the engine division





# MISSION

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We are dedicated to being the highest-quality and lowest-cost “aircraft solutions” provider to our end-users

We are here to establish the best possible parts-distribution channel to ensure that our customers accomplish their goals

We take pride in delivering the highest quality aircraft parts at the most competitive prices within the promised delivery times

Our goal is to be a Zero Downtime operation with the availability of parts “closer to the customers” around the world currently, and with that mission in mind, we are working round the clock to expand our global footprint





# WE ARE ALARIS

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# KEY CLIENTS

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# ALARIS AEROSPACE SYSTEMS LLC

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